

Monica Zent

[Monica Zent](#) is a pioneering legal industry innovator, LegalTech expert and Digital Innovation Strategist who has shaped the intersection of law and technology for nearly three decades. As a patented inventor, successful entrepreneur with two profitable exits, LegalTech super angel investor, and legal industry thought leader, she has consistently driven transformation in how global enterprises and institutions approach legal operations and technology adoption.

Currently serving as Principal at the [Law Innovation Agency](#), Zent champions enterprise-wide legal innovation strategies for government agencies and global market leaders. She is also the founder & CEO of [ZentLaw](#), a premier alternative legal services provider (ALSP) that partners with industry giants across Technology, Digital Media, Healthcare, Consumer Products, and numerous other sectors. Through ZentLaw Labs, she continues to push the boundaries of legal service delivery and technological advancement. Her contributions to LegalTech include the development of [LawDesk360](#), an AI-powered workflow knowledge management platform revolutionizing legal team operations. This innovation builds upon her track record of successful ventures across LegalTech, digital media, music, and early internet technology, including two profitable exits that demonstrate her ability to identify, develop, and scale transformative technology solutions.

A recognized authority in LegalTech, RegTech, design thinking, legal innovation and enterprise strategy and security, Zent regularly shares her insights through speaking engagements at prestigious venues such as **South by Southwest**, the **International Bar Association**, Corporate Legal Operations Consortium (CLOC), **Stanford CodeX** hackathon and demo days, and the **British Legal Technology Forum**. Her thought leadership appears in **Bloomberg BNA**, **Reuters**, **Inside Counsel**, and other leading publications, where she addresses AI, LegalTech, security, venture capital and the convergence of law, technology, and enterprise innovation.

As a sought-after voice in LegalTech, legal innovation, security and digital transformation strategy, Zent's insights are regularly featured in leading business and legal publications including **Entrepreneur, Inc.**, **VentureBeat**, **Legal Technology News**, and the **Huffington Post**. Her expertise spans entrepreneurship, LegalTech innovation, emerging technologies, and policy implications for the future of legal services. Her thought-provoking perspectives have made her a frequent guest on digital media programs and industry podcasts, where she discusses the transformation of legal through technology and innovation. Zent also publishes **Venture Legal** on LinkedIn.



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Monica's expertise and leadership in LegalTech and corporate innovation have earned numerous accolades, including the, including receiving the **WEBNC Business Leader of the Year Award**, being named a **Silicon Valley Woman of Influence (2023)**, **Corporate Counsel's Women, Influence, Power & Law Award** for Innovative Leadership (2019), and **International Legal Technology Association's Entrepreneur of the Year (2019)**. She has been honored by Women in Technology for two consecutive years and serves on multiple legal industry, media, and nonprofit boards. As a founding board member of the Consero Legal Operations Forum, she continues to shape the future of legal operations and technology.

A licensed attorney for nearly 28 years, Zent has actively invested in real estate, LegalTech, RegTech and Security startups for many years while advocating for diversity in law and technology. Her commitment to innovation extends to pro bono service, where she has dedicated over two decades to making legal technology more accessible and inclusive.

Topics of Expertise:

Innovation / LegalTech /

- Evaluating & Investing LegalTech
- Design Thinking & Innovation
- Enterprise LegalTech
- Artificial Intelligence (AI) in LegalTech
- LegalTech opportunities & adoption
- Agentic AI in legal functions / systems
- CLM systems and usability
- AI, SaaS, automation in legal
- Compliance/ regulatory needs
- Compliance / Security/ Legal
- LegalTech & RegTech startups

Entrepreneurship

- Startups / How to operate
- Women in business/Women in tech
- Advice for founders/founding teams
- The entrepreneurial journey
- The investor's perspective
- What founders need to have/do
- Guidance for pitching investors
- Fast fails, Pivots and partnerships

Substantive Legal Areas

- Internet/E-Commerce
- Data Security/Cybersecurity
- Quantum Computing / AI
- Computational Law
- Government Contracting
- Commercial Law
- Entertainment/Music Law

The Legal Industry

- Alternative legal business models
- Innovation in the legal industry
- Quantum Computing Law & Policy
- Artificial Intelligence (AI) use and policy
- Law firm/ Corp Legal use of LegalTech
- Government agency digital transformation
- Court system digital transformation
- Legal Operations best practices
- Women in law and LegalTech
- Diversity & Inclusion in law
- Working with General Counsel / needs
- Creative Legal Resourcing
- Networking strategies for the legal sector



For inquiries or speaking engagements please contact:

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